







#### AAR Quality Assurance and Industry Conference 2024 February 27-29, 2024



## **RSI Introduction**



Patty Long

President

Who We Are

Our 167+ member companies represent a broad span of the rail supply industry including:

- Locomotive & railcar builders and owners
- Component suppliers
- Maintenance of way equipment builders and suppliers
- Communications, signal & train control suppliers
- Advanced technology companies







Sheena Prevette Director, Regulatory and Industry Affairs American Railway Car Institute Equipment Leasing Committee Quality Assurance Committee



Lee Verhey Executive Director, Committee on Tank Cars Committee on Tank Cars



Ashley Shelton Senior Director, Government and Public Affairs Government and Public Affairs Committee



Hayley French Coordinator, Membership and Operations



## **Quality Assurance Committee**

#### 2024

RSI QAC Member Industry Representation

M-1003 Facility Certifications (excluding VOL) 26%

M-1003 Activity Codes (excluding VOL)



QAC Mem Other







03 Information

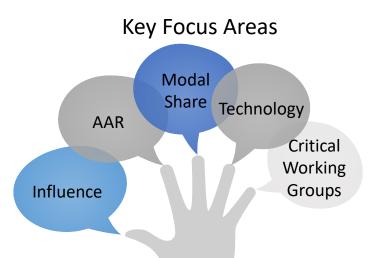
Quarterly Quality Newsletter



# Equipment Leasing Committee

#### 2024





ELC Ecosystem AAR Associate Board and Representatives Car Hire Rate Reform "LO" Hopper Mileage Credit AAR Rule 107, Car Cost Factor and Betterments Funding the Adoption of Telematics



## American Railway Car Institute (ARCI)

#### **ARCI** Data Subscriptions



RSI ARCI Webinar Proprietary Data and Economic Outlook SHEENA PREVETTE - Director of Regulatory & Industry Affairs at RSI TODD TRANAUSKY - Vice President, Rail and Intermodal at FTR

			eliveries & Ba		
*Current Qua	arter & Trailing F	our Quarters			
	7/1/2023	4/1/2023	1/1/2023	10/1/2022	7/1/2022
Backlog	59,878	56,062	59,698	61,415	47,461
	2 <sup>nd</sup> Quarter	1 <sup>st</sup> Quarter	4th Quarter	3rd Quarter	2nd Quarter
	2023	2023	2022	2022	2022
Orders	16,194	8,307	11,525	25,075	11,177
Deliveries	11,919	11,296	12,242	10,821	9,629
	Tw	elve-Month Ye	ar-End Compa	rison	
	2022	2021	2020	2019	2018
Orders	60,734	37,562	17,275	37,196	77,478
Deliveries	40,735	29,280	33,417	58,026	50,803



Jon Hannafious Director Technical Standards EEC Manager



Konstantin Khenokh, P.E. Director of Engineering Trinity Rail ARCI E&D Subcommittee Manager



#### ARCI Equipment & Engineering Subcommittee







2024

Hood Tie Down Standard Top Chord Reinforcement Best Practices Fatigue Guidelines - Chapter VII FRA 224 Reflector Maintenance Cooper Ratings (Revisited) Intermodal Issues Tank Car Decals, S-910 In Train Lifting of Cars New Clearance Diagram Component Tracking



# Committee on Tank Cars (CTC)

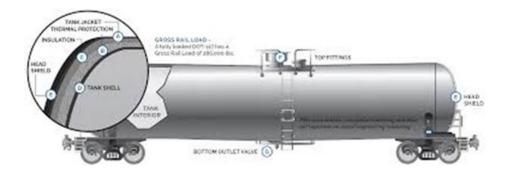
- Regulatory and Legislative Advocacy
- Standards Development
- Consensus Building
- Education
- Research & Training





Support, Connection, Advocacy 6







### Government and Public Affairs Committee (GPAC)

#### 2024

#### **Resources and Relationships**

Car Specification	Head & Shell Thickness (in.)	Normalized Head & Shell	Jacket	Head Shield	Top Fittings Protection	Thermal Protection	BOV Handle Modification
111A Legacy Jacketed	0.4375	NO	YES	NO	NO	YES*	NO
111A Legacy Non-Jacketed	0.4375	NO	NO	NO	NO	NO	NO
CPC-1232 Jacketed	0.4375	YES	YES	FULL	YES	YES*	NO
CPC-1232 Non-Jacketed	0.5	YES	NO	HALF	YES	NO	NO
117R100W Legacy Retrofit	0.4375	NO	YES	FULL	MOD	YES*	YES
117R100W CPC-1232 Jacketed Retrofit	0.4375	YES	YES	FULL	YES	YES*	YES
117R100W CPC-1232 Non-Jacketed Retrofit	0.5	YES	YES	FULL	YES	YES	YES
117J100W 120J200	0.5625	YES	YES	FULL	YES	YES	YES

FLAMMABLE LIQUIDS CAR SPECIFICATION CHART

\*RSI Analysis indicates that the existing fiberglass insulated jacketed DOT-111s meet the Thermal Protection System performance requirements



RSI Fly-in Feb 6, 2023



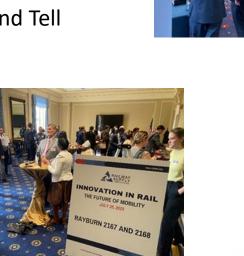
Connecting the Dots on Jobs and Economic Growth





THE FUTURE OF MOBILITY

Show and Tell





## Railway Supply Ecosystem

STB AAR DOT Pneumatic Horns Diagnostics Airbrakes Generators Wheels Monitoring **Repair Shops** Regulators **Diesel Engines** Fuel Pumps Gears **Electric Engines** Valves **Freight Car** Locomotive **Batteries** Couplers **Cooling Systems Traction Motors** Passenger **Automobiles** Oil & Gas Locomotive **Railway Supply** Passenger Builders/OEMs Shippers Agriculture Chemicals Institute (RSI) Car Fertilizer **Freight Car** Grain Paper Lumber Lubricants **Brakes** Wheels Gaskets Tank Linings Couplers Equipment Valves Operations Decals Bearings Lessors Maintenance of Certifications Storage Signaling and Engineering & **Raw Materials** Communications Construction Equipment Financing Monitoring Grade crossing Coatings Ballast Rubber cranes protection Switching gear Steel Aluminum fencing Signaling products Measurement devices Track monitoring Fluoropolymers RAILWAY power switches Lubricants Engineering consult PTC signage Support, Connection, Advocacy

Track machinery

Software and Tech

2024

# Shared Goal: More Products Transported via Railroad

the safest, most economical and sustainable way to transport products across North America. Yet, statistics show that each year, we continue to lose modal share.

By all measurable standards, the railroads are









FREIGH

WORKS

## What is Holding Us Back?

#### 2024



#### = THE EPOCH TIMES

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#### CANADA

Poor Rail Service Costing Agriculture Sector, Canadian Economy, Industry Insiders Say



A worker boards a Canadian Pacific Railway locomotive at a yard in Calgary on March 18, 2022. (The Canadian Press/Jeff McIntosh)

### Senate bill addresses 'unreliable' freight-rail service





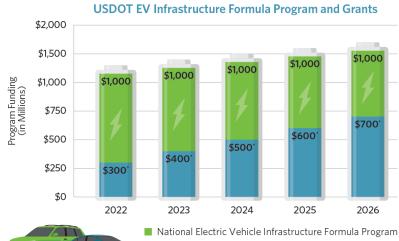


## Challenges on the Horizon

#### 2024



Consequences of E. Palestine go beyond legislation.





Electric/Autonomous Trucking Will Remove Rail's Sustainability Advantage.

Federal funds support vehicle infrastructure: Railroads are privately funded.





# Technology is the Solution

- Safety Monitoring
- Telematics
- Drive to Net-Zero Emissions







2024

**Progress Rail** 

A Caterpillar Company

duostech







Ingenuity for life





## Collaboration is the Secret Sauce





Rail Supply Industry



Labor

2024



## Questions/Thank You for Having Me!

#### Stay in touch - plong@rsiweb.org

